



RUBRICS

# A Tale of Two Crises



Fixed Income Macro View

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## Two Crises

Rarely do the same market participants experience not one but two era-defining crises in a little over a decade. For many, the Global Financial Crisis remains fresh in the memory. Not only for the seismic impact it had on the global economy and financial markets, but also in respect of the extreme (and some might say distortive) policy decisions taken in the aftermath. Decisions that shaped the economic, financial and political landscape thereafter and led the global economy to another tipping point some 12 years later.

While the COVID crisis has thrown up a different set of problems, in many ways it has produced more of the same in terms of response – inordinate amounts of stimulus. This has led to many market participants expecting a broadly similar outcome to that of the last decade. There are however major differences in the nature of support provided over the respective periods.

**Whereas 2008 was mostly about top down monetary stimulus, this time around policy makers have gone “all-in” from both a monetary, and critically a bottom up perspective too.** It is this departure from the post GFC playbook which will result in markedly different outcomes for financial markets, economies, and geo-politics over the coming years.

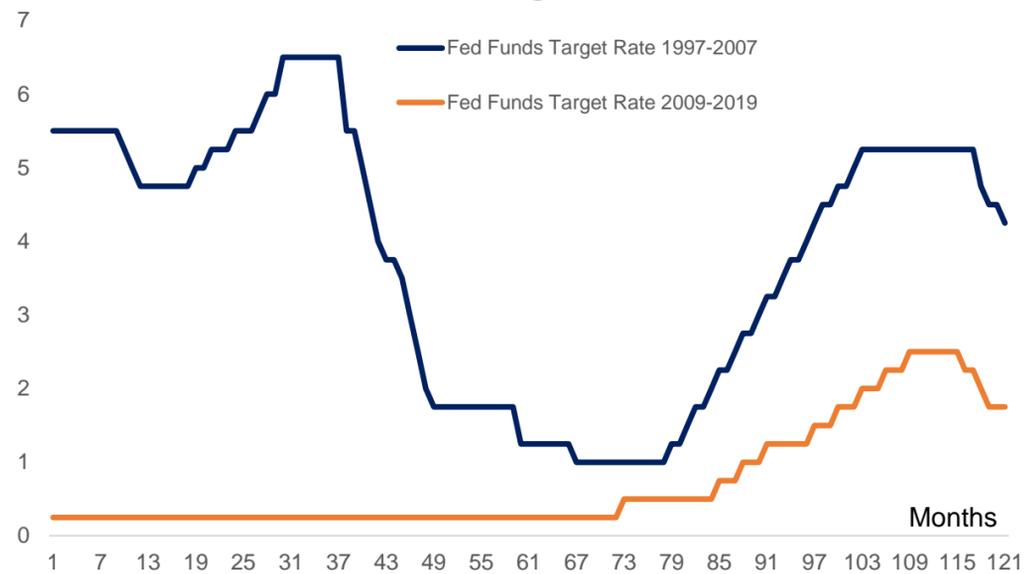
## Crisis Response

Historical Recessionary Periods				Stimulus as % of GDP		
Peak	Trough	Length (months)	Drop in Real GDP	Monetary	Fiscal	Combined
Aug-29	Mar-33	43	27.0%	3.4%	4.9%	8.3%
May-37	Jun-38	13	3.4%	0.0%	2.2%	2.2%
Nov-48	Nov-49	11	1.7%	-2.2%	5.5%	3.3%
Jul-53	May-54	10	2.7%	0.0%	-1.4%	-1.4%
Aug-57	Apr-58	8	3.2%	0.0%	3.2%	3.2%
Apr-60	Feb-61	10	1.0%	0.7%	1.0%	1.7%
Dec-69	Nov-70	11	0.2%	0.3%	2.4%	2.7%
Nov-73	Mar-75	16	3.1%	0.9%	3.1%	4.0%
Jan-80	Jul-80	6	2.2%	0.4%	1.1%	1.5%
Jul-81	Nov-82	16	2.6%	0.3%	3.5%	3.8%
Jul-90	Mar-91	8	1.3%	1.0%	1.8%	2.8%
Mar-01	Nov-01	8	0.2%	1.3%	5.9%	7.2%
Dec-07	Jun-09	18	4.0%	7.7%	5.0%	12.7%
Feb-20	Apr-20	2	10.1%	11.8%	14.8%	26.6%

Source: Bloomberg as at 20/10/21

## Tightening cycles had ended before both crises

Fed Funds Rate 10 Years Preceding Crisis



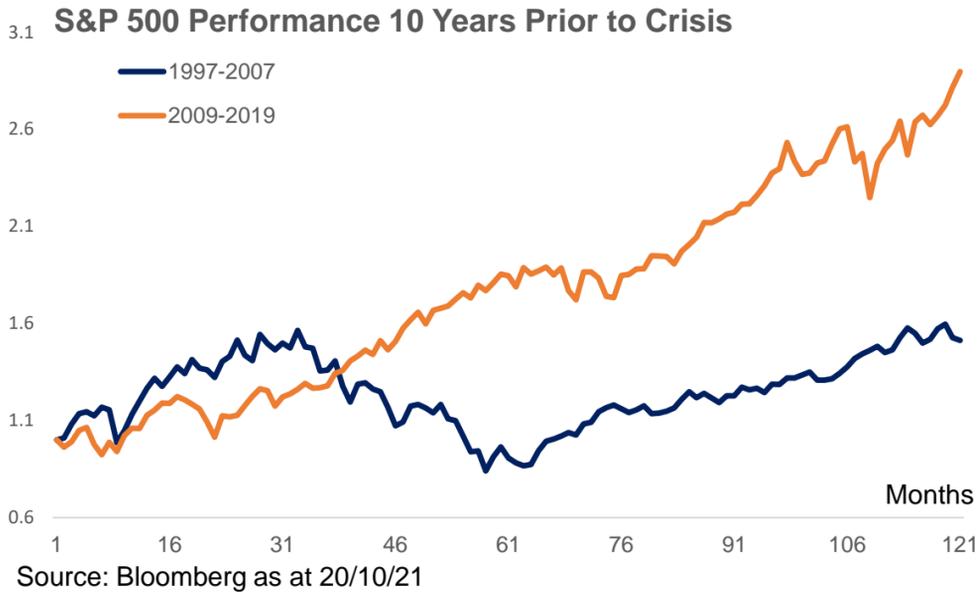
Source: Bloomberg as at 20/10/21

## Pre-Crisis Comparison – Weak Footing

In terms of similarities, heading into both 2008 and 2020, financial markets were showing signs of excessive speculation and leverage. By the beginning of 2008 the banking sector was indicating growing stress as the housing market had started to crack. This was reflected in the fact the Fed had begun cutting rates, a little over a year after the previous hiking cycle had ended. In a similar vein, coming into 2020, not only had the Fed had stopped its hiking cycle and its programme of balance sheet reduction, it had also begun expanding the balance sheet again on account of the Repo market problems in late 2019.

There were also key differences between the two periods, most notably in terms of the financial market and political backdrop. For a start, widespread QE and zero/negative interest rate policy had spurred a largely uninterrupted rally for the best part of a decade in the run up to 2020. Although financial markets in 2007 had staged an impressive ascent from the lows of the dot com bust, they were comparatively a lot less richly valued. Furthermore from a market infrastructure perspective, much of the regulatory

## Pre-crisis equity market performance



burden post 2008 was concentrated on de-risking banks' balance sheets. As a result, by the time 2020 came around, banks looked very different in terms of risk, as much of this had shifted to large asset managers, facilitated by the rise in passive strategies. Lastly and perhaps most significantly was the extremely fragile nature of global politics in 2020 when the pandemic hit. Excessive stimulus exacerbated inequality leading to the rapid growth in populist policies on both the left and the right. This copper fastened the political imperative for an explosive policy response to COVID, with economic support for lower socio-economic causes essential.

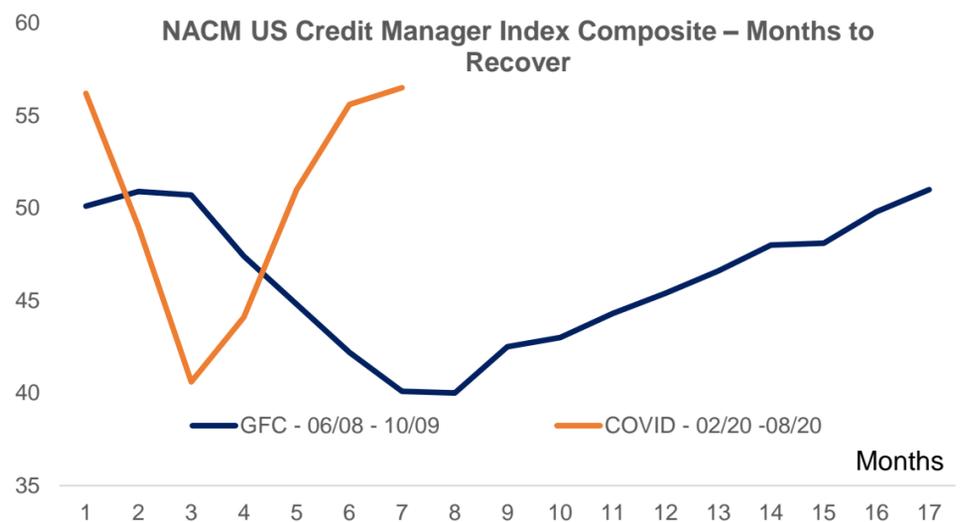
## Response Comparison – Financial Markets

**Balance sheet contraction was a major part of the 2008 crisis.** With banks at the epicentre of the problem, and no pre-existing tools in place to act as quick remedy, the malaise in the mortgage market quickly morphed into an economy wide liquidity crunch with widespread aversion to any kind of credit risk. In the end it took emergency support in the form of the introduction of TARP, suspension of mark-to-market rules for banks and a largely untried policy called Quantitative Easing to eventually restore

confidence, along of course with the pivotal bailout of AIG. In spite of all this it still took the market some 6 months post the Lehman default to eventually find a bottom.

Thanks in part to the aforementioned regulatory actions, banks were in a far healthier position going into 2020 than they were in 2008. Much of this risk however had been transferred (broadly) to the asset management industry. This meant that targeting the banking system was not going to solve the problem, rather central banks had to go directly to the source of the volatility, namely fund outflows. As a result the Fed's programme of direct corporate bond and ETF purchases was borne. Perhaps more important however, was the **extensive nature of the fiscal stimulus that took place after the onset of the pandemic. A combination of direct cash injections, furlough schemes, and government**

## US Credit Conditions – 2008 vs 2020



## S&P 500 – 2008 vs 2020



**guarantees remarkably led to an expansion of aggregate balance sheets - a decidedly different outcome to the Global Financial Crisis.** Allied to the muscle memory of a decade plus of extremely accommodative monetary policy, it wasn't long before 'animal spirits' returned to financial markets.

## Personal Income Growth



Source: Bloomberg as at 20/10/21

Accordingly the shift in risk appetite sparked a sharp reversal in spreads across the credit spectrum. This also meant that fears over corporate and/or mortgage default were extremely short-lived as access to capital markets was effectively guaranteed.

## Response Comparison – Real Economy

Paramount in helping avoid a protracted recession in 2020 was the fact that incomes actually rose during the pandemic. As a result of the aforementioned schemes and government assistance programmes, income and savings levels skyrocketed over the period, with record levels of excess savings sitting in many checking/deposit accounts. As a corollary, factors like unemployment and job openings recovered much quicker than they had in the period post 2008, while assets such as house prices exploded higher as the hunt for yield saw investors

## Employment Recovery

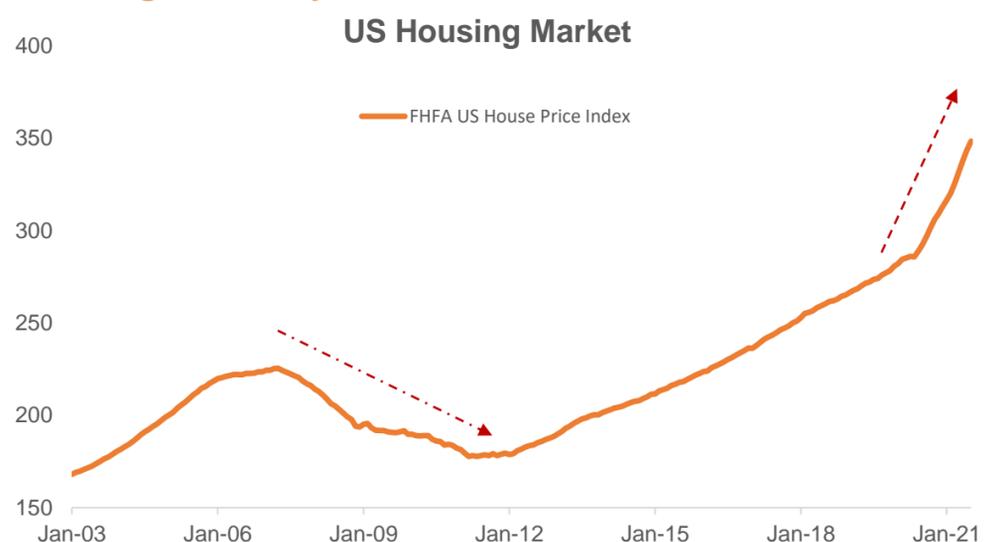


Source: Bloomberg as at 20/10/21

move farther out the liquidity curve. This stood in stark contrast to what was seen in the post '08 period where fiscal austerity was already being touted among developed market governments coming out of the crisis.

While the overwhelming response to the pandemic meant that many of the traditional recessionary outcomes like balance sheet contradiction, capacity destruction or long-term unemployment were avoided, a number of troublesome by-products have begun to emerge. Chief among these are the much publicised supply-linked shortages currently plaguing the global economy. Although the onset of COVID has been the predominant driver of the protracted supply bottlenecks, the fact that these disruptions have not been met with a corresponding fall in demand

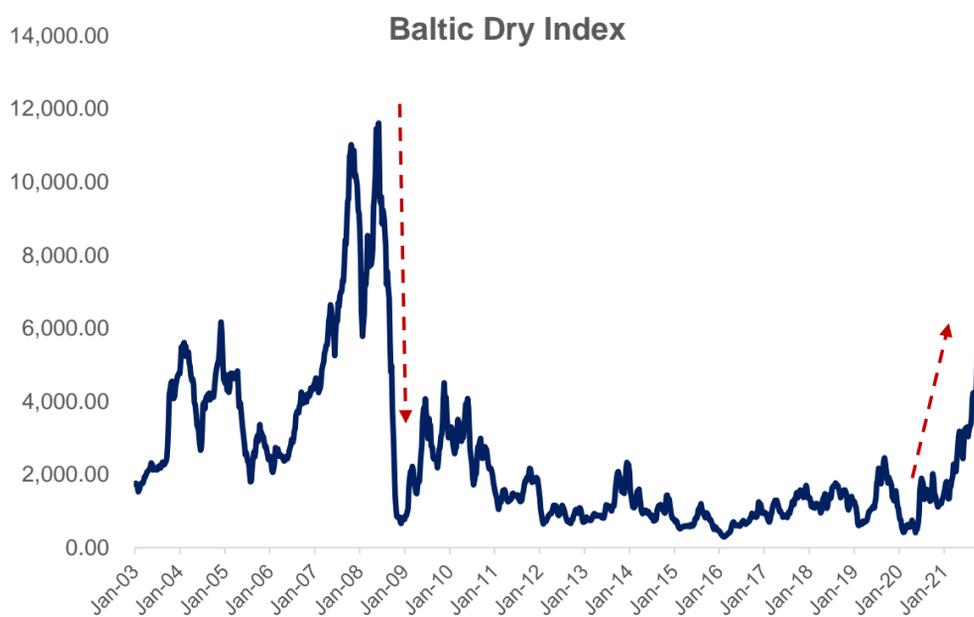
## Housing Recovery



Source: Bloomberg as at 20/10/21

- thanks to extraordinary levels of stimulus - has resulted in widespread shortages in everything from food and energy to microchips and even labour. The resulting inflation, now at 30+ year highs, is beginning to ask very difficult questions of central banks in their commitment to maintaining price stability on the one hand and their desire to keep financial conditions loose on the other.

## Global Trade/Demand



Source: Bloomberg as at 20/10/21

## Aftermath - Structural Differences

Away from fiscal and monetary policy, two of the most influential tailwinds of the past 30 years – globalisation and political stability – have begun to dissipate. While it can be argued that the former negatively impacted the latter over time, we can also say with some conviction that policy making has played a significant role in creating an increasingly fractured political backdrop. Globalisation too has been a key contributor to deflation in the developed world, which has in turn supported central banks in their ever-loosening monetary policy bias. Has this cycle now been disrupted? Reliance on global supply chains is likely being re-modelled across a range of industries with the potential re-shoring of

## Surging Inflation



Source: Bloomberg as at 20/10/21

various functions firmly on the horizon. All things being equal, this can lead to higher prices, in itself rarely a recipe for political stability. Setting this aside however, perhaps the greatest contributor to social and political unrest is the policy decisions of the last decade plus that have consistently favoured the top 1%. This pattern is unlikely to continue in an era of higher real-world prices, which can have real consequences for prices of financial assets. Indeed, since the pandemic the “Great Resignation” has seen people decline to accept jobs for the wages on offer, resulting in the paradoxical situation where there are millions of job openings and millions of idle workers.

## Unfilled Jobs at Record Highs



Source: Bloomberg as at 20/10/21

**This may be the beginning of a shift in the power dynamic between labour and capital in favour of the worker.** Data on relative wage gains show that lower paid workers are seeing larger improvements in pay than their higher paid equivalents, supporting this idea of a nascent shift towards labour. While central banks will fight tooth and nail to keep financial conditions as loose as they can, at what cost to political stability? As Sir Isaac Newton taught us, energy cannot be destroyed but only transformed from one form to another. The read across for financial markets is clear. Risk cannot be destroyed – only moved from one area to another – central banks would do well to heed the advice.

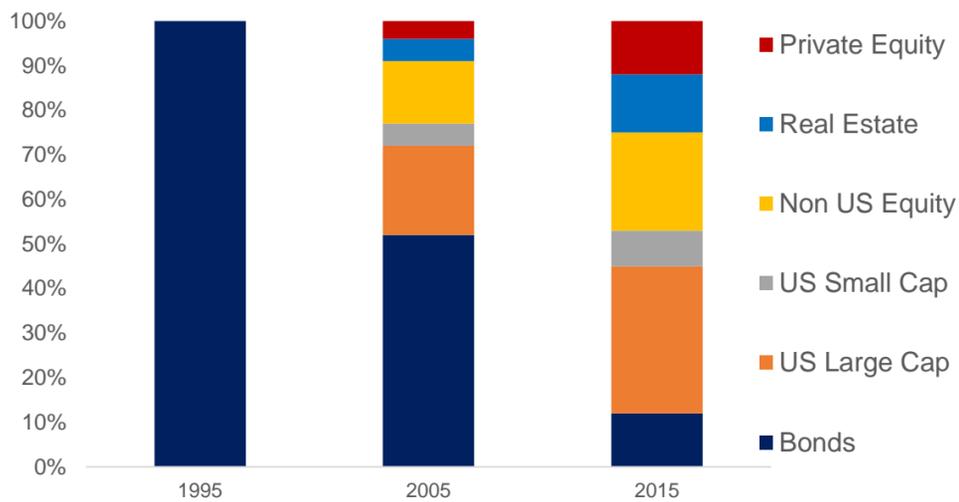
## Low Skill Wages Ticking Up



Source: Bloomberg as at 20/10/21

## Moving out the Risk Curve

Estimates of what Investors Need to Earn 7.5%



	1995	2005	2015	2021
Expected Return	7.5%	7.5%	7.5%	7.5%
Standard Deviation	6.0%	8.9%	17.2%	?

Source: Wall St Journal as at 21/10/21

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